

Egyptian Gulf Bank Mutual Fund Quarterly Report –Q1-2016

Fund's Performance

The market started the year with an overall negative sentiment which was attributed to the global and regional selloff amid continuous pressure on oil prices. The market then moved sideways and towards the end of the quarter the market delivered a stellar performance on the back of Local currency devaluation. The devaluation created an attractive entry point for foreign investors, accordingly, the market witnessed a significant increase in the average daily turnover with strong foreign buying. The fund performance for 1Q2016 reached 5.3% while the EGX30 showed a performance of 7.4% for the same period.

Economy & Market Outlook

The market saw the newest addition to the Egyptian Stock Exchange after Arabian Food Industries (Domty) concluded the sale of 49% in an IPO deal worth around EGP1.0 billion. The private offering was covered 5.5x, while the public offering was covered 10.7x and the stock started trading mid-March 2016. Commercial International Bank (CIB) released FY2015 results with net income reaching EGP4.73 billion in FY2015 from EGP3.74 billion in 2014 showing 26.4% annual increase. This came on the back of a significant improvement in interest income reaching EGP8.12 billion up 29.7% from EGP6.26 billion in FY2014 due to higher interest spread increasing from 3.1% in 2014 to 3.8% in 2015. El Sewedy Cables released 2015 results indicating 20.9% growth in sales from EGP17.01 billion in 2014 to EGP20.57 billion in 2015. This growth was mainly on the back of 2.4x increase in Turnkey revenues reaching EGP6.44 billion reflecting the company's contribution in fast track projects awarded by the Egyptian government in addition to an improvement in gross margin from 14.7% to 18.3%. Eastern Tobacco released 1H15/16 audited results indicating a top line growth of 12.3% reaching EGP3.88 billion. Growth in sales was higher than growth in COGS while the drop in tax rates further enhanced bottom line to increase by 38.1% from EGP586 million to EGP809 million.

On the economic front, the Central Bank of Egypt (CBE) took several stern decisions during the quarter starting with a 13.6% local currency devaluation reaching EGP8.87/USD. The CBE announced that it will adopt a more flexible exchange rate regime that better reflects the underlying forces of supply and demand and lead to greater transparency and liquidity in the market. Moreover, the CBE stated that it targets to increase Net International Reserves (NIR) to USD25.0 billion during 2016 on the back of expected direct and indirect foreign inflows as confidence is restored. Currently NIR remain stable for the third consecutive month at USD16.6 billion. On a separate note, the Monetary Policy Committee (MPC) increased overnight deposit and lending rates by 1.50% to 10.75% and 11.75% respectively aiming to reduce currency speculation and limit expected inflationary pressures post the currency devaluation.

Investment Strategy

The fund manager will maintain the fund's diversified asset allocation between defensive and consumer stocks to weather the volatility in the equity markets in addition to targeting selective undervalued high beta and real estate names to capture any upside movements.



THOMSON REUTERS
LIPPER FUND AWARDS 2015
MENA



Fund's Performance

Returns	Egyptian Gulf Bank Mutual Fund
Q1-2016	5.3%
YTD	5.3%
2015	-20.9%
2014	23.3%
2013	30.3%
2012	40.9%
2011	-52.2%
2010	-3.6%
2009	-6.2%
2008	-53.6%
2007	58.7%
2006	11.0%
2005	94.2%
2004	84.7%
2003	72.2%
2002	14.0%
2001	-14.1%
2000	-10.8%
1999	12.3%
1998	-16.8%
Since Inception	215.5%

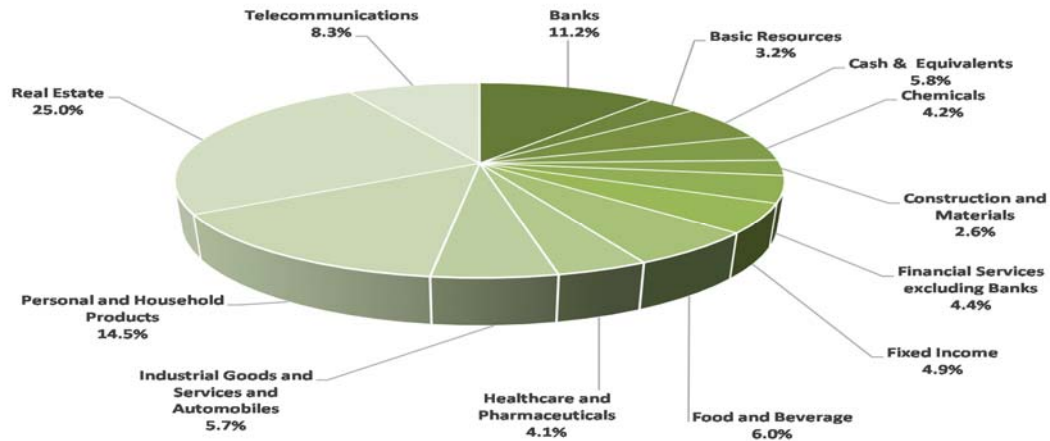
Top Holdings

Holding	Sector
Eastern Tobacco	Personal and Household Products
Commercial International Bank Egypt SAE	Banks
Medinet Nasr Housing	Real Estate
Talaat Moustafa Group	Real Estate
Six of October Development & Investment	Real Estate

Fund Information

IC Price (31/03/2016) EGP 141.7	Subscription/Redemption Weekly/ Weekly
Dividends Distributed Since Inception EGP 220.0	Fund Management EFG-Hermes Asset Management
Inception Date May 1997	Fund Manager Nabil Moussa
Inception Price EGP 100	Assistant fund Manager Mostafa Amer
Bloomberg Ticker EFGULBI	Reuters Lipper Code 65077567

Asset Allocation



For Further Information: Egyptian Gulf Bank

Tel : 202-37606543/80

Fax: 202-37616848